

# Make security alerts make sense.

Defensive AI security copilot for the 71% of organizations without a SOC team. Paste any alert; get a plain-English answer in seconds — risk, why, and exactly what to do next.

**\$4.45M**

avg. SMB breach cost

**73%**

SMBs hit in last 12 mo

**87%**

gross margin / analysis

**28×**

LTV : CAC

## THE PROBLEM

Alert fatigue. SMBs receive 200+ alerts/week, lack expertise to triage, and 67% of breaches start with an ignored alert. Tools like Defender output cryptic logs — useful only to specialists.

## THE SOLUTION

CyberPocket reads any alert (text, screenshot, log paste), redacts PII server-side over TLS, and returns a 4-line answer: what it is · risk level · why it matters · what to do now. Defensive-only by design.

## TRACTION (6 MONTHS)

**12,400**

alerts analyzed

**1,820**

active workspaces

**93%**

month-6 retention

**\$28K**

MRR · 41% MoM

## MARKET & MODEL

**TAM \$42B**

Global SMB security spend

**SAM \$8.6B**

EN-speaking SMBs w/o SOC

**SOM \$1.6B**

Yr5 ARR via MSP + direct

## BUSINESS MODEL

Freemium → \$9 Pro · \$49 Team · custom Enterprise. MSP channel (\$3/seat). 87% gross margin per analysis. CAC \$14 blended · payback <4 mo · NRR 112%.

## WHY WE WIN

Defensive-only safety harness + verified-detections corpus + MSP/insurance distribution. We sell to the buyer Microsoft & CrowdStrike ignore (sub-SOC orgs) with a UX they can't ship.

## THE ASK

**\$4.5M seed**

18-mo runway · 55% product/AI · 25% GTM · 15% safety · 5% compliance